

Farm Stats 2023



MALLOCH McCLEAN

SMARTER BETTER BUSINESS

2023 Dairy Farm Stats

AVERAGES	OWNER / OPERATOR	CONTRACT MILKER / LOWER ORDER SHAREMILKER
Average Milk Solids	285,811	345,019
Peak Cows Milked	589	736
Average Milking Platform	212	-
Cows per Milking Hectare	2.78	-
Average Milk Solids per cow	485	469
Milk Solids per Milk Hectare	1,350	-
FARM INCOME	\$/kgms	\$/kgms
Milk Income	8.45	1.58
Livestock Net Profit	0.43	-
Other Income	0.05	0.09
GROSS PROFIT	8.93	1.67
FARM WORKING EXPENSES	\$/kgms	\$/kgms
Animal Health	0.35	-
Breeding Expenses	0.16	-
Grazing	0.67	-
Other Feed	1.58	-
Fertiliser	0.66	-
Repairs & Maintenance	0.47	0.05
Electricity	0.11	0.08
Farming Working	0.25	0.03
Dairy Shed Expenses	0.08	0.03
Wages	0.71	0.47
Vehicle Expenses	0.25	0.12
Administration	0.15	0.06
Insurance	0.12	0.07
Rates	0.06	-
TOTAL FARM WORKING EXPENSES	5.60*	0.91
OPERATING SURPLUS	3.33	0.76
INTEREST COSTS	1.17	0.04
LEASE COSTS*	0.26	-
DEPRECIATION	0.39	0.06

* Increased production due to more feed. Still high inflation.

The above information has been compiled using a sample of Malloch McClean Limited Clients. This information is for guidance purposes only.

Prepared 20/09/2023

2023 Sheep & Beef Farm Stats

AVERAGES	2,500 - 4,500 SU	2,500 - 4,500 SU	4,501 - 7,000 SU	4,501 - 7,000 SU	Above 7,000 SU	Above 7,000 SU
Average Stock Units	3,602	3,602	5,546	5,546	11,857	11,857
Average Hectares	378	378	603	603	1,993	1,993
Average SU/ha	9.53	9.53	9.20	9.20	5.95	5.95
FARM INCOME	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Livestock Net Profit*	147.37	1,401.26	137.68	1,265.10	108.72	646.90
Other Income**	30.61	291.08	7.48	68.76	12.90	76.77
GROSS PROFIT	177.98	1,692.34	145.16	1,333.86	121.62	723.67
FARM WORKING EXPENSES	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Animal Health	9.20	87.50	7.23	66.43	7.33	43.63
Stock Feed & Grazing	8.12	77.23	6.39	58.72	3.44	20.46
Fertiliser	17.28	164.38	21.43	196.91	13.70	81.50
Repairs & Maintenance	10.33	98.26	7.36	67.63	5.99	35.66
Farming Working	23.69	225.35	12.28	112.85	11.42	67.97
Shearing Expenses	10.05	95.57	9.80	90.07	8.20	48.76
Wages	9.98	94.91	8.94	82.19	14.77	87.90
Vehicle Expenses	10.89	103.52	9.92	91.18	7.62	45.31
Administration	5.09	48.39	4.68	42.98	3.35	19.92
Insurance	3.95	37.53	2.96	27.20	2.34	13.95
Rates	4.35	41.35	2.89	26.60	2.44	14.53
TOTAL FARM WORKING EXPENSES	112.93	1,073.99	93.88	862.76	80.60	479.59
OPERATING SURPLUS	65.05	618.35	51.28	471.10	41.02	244.08
INTEREST COSTS	13.03	123.92	11.01	101.14	20.64	122.82
LEASE COSTS***	25.58	243.26	24.74	227.37	14.19	84.42
DEPRECIATION	10.26	97.56	7.81	71.80	5.81	34.56

* Net profit from sheep & beef cattle ** This includes wool sales, grazing, rebates & other sundry income *** This includes related party leases
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