



Farm Stats 2022

MALLOCH M^cCLEAN

SMARTER BETTER BUSINESS

2022 Dairy Farm Stats

AVERAGES	OWNER / OPERATOR	CONTRACT MILKER
Average Milk Solids	261,882	304,021
Peak Cows Milked	576	663
Average Milking Platform	198	-
Cows per Milking Hectare	2.91	-
Average Milk Solids per cow	455	459
Milk Solids per Milk Hectare	1,323	-
FARM INCOME	\$/kgms	\$/kgms
Milk Income	9.11	1.52
Livestock Net Profit	0.49	-
Other Income	0.05	0.08
GROSS PROFIT	9.65	1.60
FARM WORKING EXPENSES	\$/kgms	\$/kgms
Animal Health	0.28	-
Breeding Expenses	0.16	-
Grazing	0.56	-
Other Feed	1.72	-
Fertiliser	0.80	-
Repairs & Maintenance	0.48	0.03
Electricity	0.09	0.09
Farming Working	0.18	0.03
Dairy Shed Expenses	0.07	0.03
Wages	0.64	0.48
Vehicle Expenses	0.21	0.13
Administration	0.11	0.06
Insurance	0.11	0.05
Rates	0.06	-
TOTAL FARM WORKING EXPENSES	5.47*	0.90
OPERATING SURPLUS	4.18	0.70
INTEREST COSTS	0.75	0.04
LEASE COSTS*	0.27	-
DEPRECIATION	0.44	0.10

* This includes related party leases. ** Production down and feed costs up as a result of the Southland drought.** High inflation impacted on costs.
The above information has been compiled using a sample of Malloch McClean Limited Clients. This information is for guidance purposes only.

2022 Sheep & Beef Farm Stats

AVERAGES	\$/su 2,500-4,500 SU	\$/ha 2,500-4,500 SU	\$/su 4,501-7,000 SU	\$/ha 4,501-7,000 SU	\$/su above 7,000 SU	\$/ha above 7,000 SU
Average Stock Units	3,338	3,338	5,684	5,565	12,478	12,478
Average Hectares	339	339	535	581	2,212	2,212
Average SU/ha	9.85	9.85	10.62	9.58	5.64	5.64
FARM INCOME	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Livestock Net Profit*	185.09	1,821.93	158.76	1,668.38	123.71	697.85
Other Income**	30.75	302.72	4.35	45.71	8.54	48.16
GROSS PROFIT	215.84	2,124.65	163.11	1,714.09	132.25	746.01
FARM WORKING EXPENSES	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Animal Health	7.94	78.15	7.08	74.39	6.59	37.17
Stock Feed & Grazing	5.16	50.81	4.60	48.29	4.09	23.08
Fertiliser	24.06	236.84	24.89	261.51	18.19	102.62
Repairs & Maintenance	7.57	74.54	7.01	73.69	6.75	38.07
Farming Working	16.84	165.74	11.37	119.53	9.33	52.63
Shearing Expenses	8.87	87.28	7.17	75.30	6.57	37.06
Wages	8.75	86.17	11.18	117.49	13.18	74.37
Vehicle Expenses	9.61	94.55	8.04	84.49	6.42	36.22
Administration	5.55	54.65	3.28	34.46	3.92	22.12
Insurance	3.73	36.69	2.88	30.22	2.09	11.80
Rates	3.54	34.86	2.93	30.84	2.22	7.99
TOTAL FARM WORKING EXPENSES	101.62	1,000.28	90.43	950.21	79.35	443.13
OPERATING SURPLUS	114.22	1,124.37	72.68	763.88	52.90	302.88
INTEREST COSTS	6.95	73.82	5.71	54.82	12.29	75.57
LEASE COSTS***	27.81	273.80	22.33	189.20	17.30	106.10
DEPRECIATION	8.13	80.05	8.21	86.30	5.28	32.50

* Net profit from sheep & beef cattle ** This includes wool sales, grazing, rebates & other sundry income *** This includes related party leases
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