



Farm Stats 2021

MALLOCH M^cCLEAN

SMARTER BETTER BUSINESS

2021 Dairy Farm Stats

AVERAGES	OWNER / OPERATOR	CONTRACT MILKER
Average Milk Solids	261,646	312,936
Peak Cows Milked	577	665
Average Milking Platform	203	-
Cows per Milking Hectare	2.84	-
Average Milk Solids per cow	453	470
Milk Solids per Milk Hectare	1,298	-
FARM INCOME	\$/kgms	\$/kgms
Milk Income	7.37	1.33
Livestock Net Profit	0.47	-
Other Income	0.08	0.04
GROSS PROFIT	7.92	1.36
FARM WORKING EXPENSES	\$/kgms	\$/kgms
Animal Health	0.27	-
Breeding Expenses	0.17	-
Grazing	0.48	-
Other Feed	1.25	-
Fertiliser	0.54	-
Repairs & Maintenance	0.40	0.04
Electricity	0.11	0.08
Farming Working	0.14	0.01
Dairy Shed Expenses	0.06	0.02
Wages	0.59	0.38
Vehicle Expenses	0.17	0.09
Administration	0.10	0.05
Insurance	0.11	0.04
Rates	0.07	-
TOTAL FARM WORKING EXPENSES	4.46	0.72
OPERATING SURPLUS	3.46	0.65
INTEREST COSTS	0.89	0.04
LEASE COSTS*	0.26	0.07
DEPRECIATION	0.36	-

* This includes related party leases. The above information has been compiled using a sample of Malloch McClean Limited Clients. This information is for guidance purposes only.

2021 Sheep & Beef Farm Stats

AVERAGES	\$/su 2,500-4,500 SU	\$/ha 2,500-4,500 SU	\$/su 4,501-7,000 SU	\$/ha 4,501-7,000 SU	\$/su above 7,000 SU	\$/ha above 7,000 SU
Average Stock Units	3,649	3,649	5,565	5,565	12,347	12,347
Average Hectares	346	346	581	581	2,010	2,010
Average SU/ha	10.55	10.55	9.58	9.58	6.14	6.14
FARM INCOME	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Livestock Net Profit*	134.14	1,423.23	132.76	1,270.72	100.25	616.40
Other Income**	25.56	271.22	5.74	54.93	12.80	78.72
GROSS PROFIT	159.70	1,694.45	138.50	1,325.65	113.05	695.12
FARM WORKING EXPENSES	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Animal Health	8.01	84.99	7.09	67.90	5.61	34.51
Stock Feed & Grazing	7.21	76.51	4.88	46.74	3.78	23.21
Fertiliser	20.35	215.91	16.78	160.58	16.27	100.02
Repairs & Maintenance	9.18	97.42	8.47	81.10	7.91	48.62
Farming Working	13.80	146.39	12.34	118.13	7.42	45.66
Shearing Expenses	7.85	83.31	8.14	77.95	7.07	43.44
Wages	8.61	91.34	9.70	92.84	13.22	81.30
Vehicle Expenses	8.68	92.05	7.38	70.64	5.58	34.29
Administration	4.45	47.16	3.27	31.25	2.45	15.08
Insurance	3.34	35.39	3.15	30.13	2.34	14.40
Rates	2.83	29.97	2.71	24.58	2.17	13.37
TOTAL FARM WORKING EXPENSES	94.31	1,000.44	83.91	801.84	73.82	453.90
OPERATING SURPLUS	65.39	694.01	54.59	523.81	39.23	241.22
INTEREST COSTS	7.60	80.68	6.21	59.45	13.36	82.14
LEASE COSTS***	25.38	269.31	19.64	187.96	17.13	105.35
DEPRECIATION	6.51	69.05	8.12	77.73	5.38	33.07

* Net profit from sheep & beef cattle ** This includes wool sales, grazing, rebates & other sundry income *** This includes related party leases
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