



Farm Stats 2019

MALLOCH M^cCLEAN

SMARTER BETTER BUSINESS

2019 Dairy Farm Stats

AVERAGES	OWNER / OPERATOR	CONTRACT MILKER
Average Milk Solids	258,432	288,701
Peak Cows Milked	580	622
Average Milking Platform	206	-
Cows per Milking Hectare	2.82	-
Average Milk Solids per cow	446	465
Milk Solids per Milk Hectare	1,255	-
FARM INCOME	\$/kgms	\$/kgms
Milk Income	6.40	1.26
Livestock Net Profit	0.48	-
Other Income	0.06	0.04
GROSS PROFIT	6.94	1.29
FARM WORKING EXPENSES	\$/kgms	\$/kgms
Animal Health	0.24	-
Breeding Expenses	0.15	-
Grazing	0.47	-
Other Feed	0.96	-
Fertiliser	0.49	-
Repairs & Maintenance	0.40	0.03
Electricity	0.11	0.07
Farming Working	0.20	0.02
Dairy Shed Expenses	0.06	0.03
Wages	0.55	0.36
Vehicle Expenses	0.19	0.09
Administration	0.11	0.05
Insurance	0.09	0.03
Rates	0.07	-
TOTAL FARM WORKING EXPENSES	4.09	0.67
OPERATING SURPLUS	2.85	0.62
INTEREST COSTS	1.24	0.05
LEASE COSTS*	0.19	0.07
DEPRECIATION	0.50	-

* This includes related party leases

2019 Sheep & Beef Farm Stats

ANALYSIS PER	\$/su 2,500-4,500 SU	\$/ha 2,500-4,500 SU	\$/su 4,501-7,000 SU	\$/ha 4,501-7,000 SU	\$/su above 7,000 SU	\$/ha above 7,000 SU
AVERAGES	2019	2019	2019	2019	2019	2019
Average Stock Units	3,314	3,314	5,519	5,159	11,629	11,629
Average Hectares	336	336	595	595	1,987	1,987
Average SU/ha	9.86	9.86	8.67	8.67	5.85	5.85
FARM INCOME	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Livestock Net Profit*	154.67	1525.61	140.75	1,241.94	115.59	676.53
Other Income**	30.40	299.88	6.38	56.31	7.96	46.60
GROSS PROFIT	185.07	1,825.49	147.13	1,298.25	123.55	723.13
FARM WORKING EXPENSES	\$/su	\$/ha	\$/su	\$/ha	\$/su	\$/ha
Animal Health	7.75	76.43	6.85	60.44	5.19	30.40
Stock Feed & Grazing	8.62	85.05	5.48	48.39	3.68	21.54
Fertiliser	20.31	200.31	19.75	174.24	18.07	105.76
Repairs & Maintenance	8.22	81.05	8.65	76.35	9.54	55.89
Farming Working	12.24	120.73	13.83	121.97	7.24	42.42
Shearing Expenses	8.10	79.85	7.79	68.70	7.31	42.76
Wages	7.51	74.11	9.47	83.53	12.73	74.48
Vehicle Expenses	8.65	85.29	7.61	67.12	6.65	38.90
Administration	4.37	43.08	3.52	31.10	2.60	15.23
Insurance	3.35	33.06	2.98	26.27	1.86	10.88
Rates	2.95	29.05	2.60	22.97	2.13	12.44
TOTAL FARM WORKING EXPENSES	92.07	908.01	88.53	781.08	77.00	450.70
OPERATING SURPLUS	93.00	917.48	58.60	517.17	46.55	272.43
INTEREST COSTS	8.35	82.35	9.01	79.51	13.91	81.39
LEASE COSTS***	28.08	276.93	18.55	163.70	17.12	100.21
DEPRECIATION	8.02	79.14	8.67	76.48	5.63	32.95

* Net profit from sheep & beef cattle ** This includes wool sales, grazing, rebates & other sundry income *** This includes related party leases



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